

Funding Models for Educational Devices

to ensure Equitable Access to Digital Learning

November 30, 2023

E&D, our goal

We help states, regions, cities, or international projects to secure financing for their projects.

Internacional Ecosystem



AFRICAN DEVELOPMENT BANK GROUP



KFW



Creating Markets, Creating Opportunities



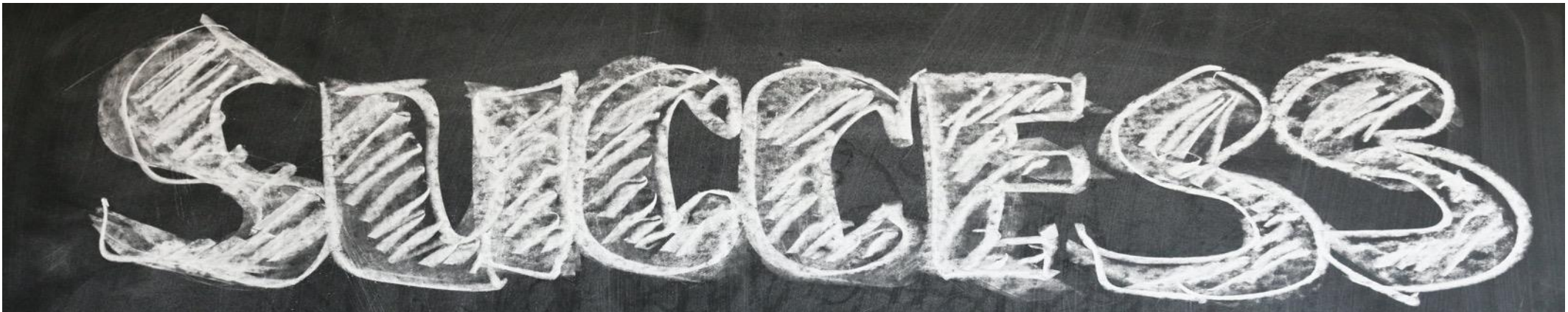


Digital learning can be used in a variety of ways, including in traditional classrooms, blended learning environments, and online learning platforms.



Access to educational devices and ICT infrastructure is essential for digital learning.

Dimensions of a successful project



Tailored Financial Strategy

Different funding sources can be considered, given the specific requirements of each project.

Equity

- Allocated funds from the government budget
- Partnerships with the private sector, such as public-private partnerships (PPPs) or investing in social enterprises.

1st Alternative



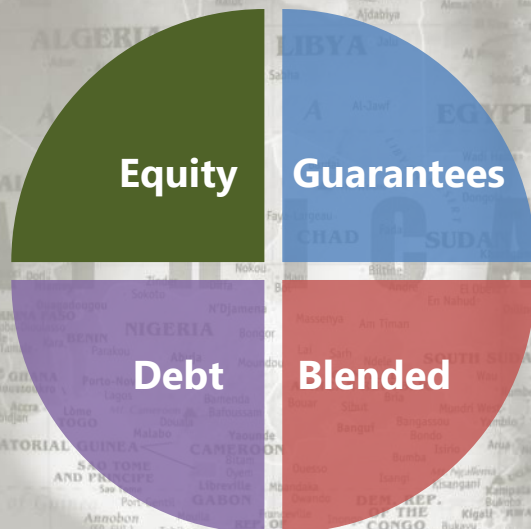
Tailored Financial Strategy

Different funding sources can be considered, given the specific requirements of each project.

Guarantees

- Guarantees issued by multilateral or export agencies to help to have access to finance at better conditions.
- Through a risk-sharing structure, it enables access to financing on better terms of price and maturity.

2nd Alternative



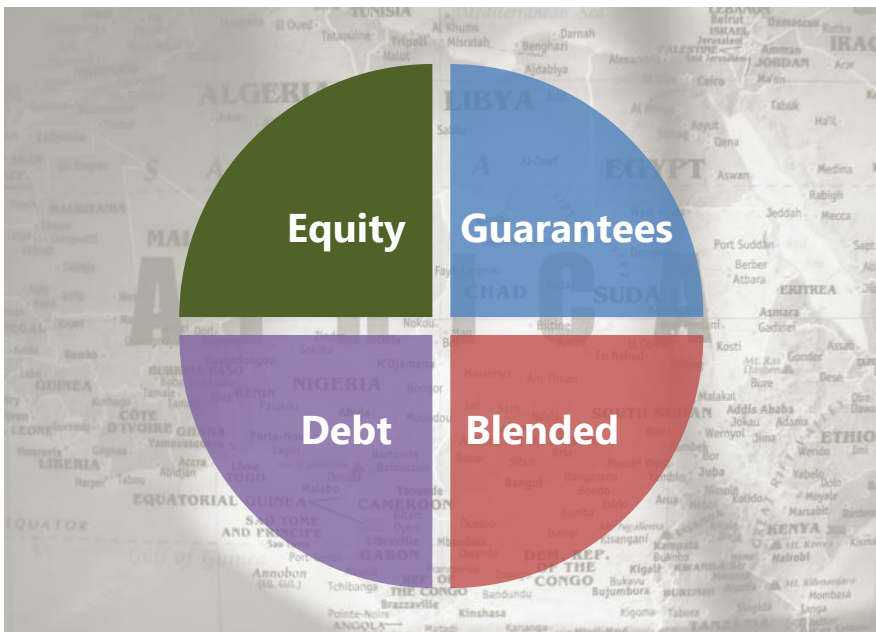
Tailored Financial Strategy

Different funding sources can be considered, given the specific requirements of each project.

Debt

- Secure financing by the most adequate and competitive financial institutions, such as:
 - Government loans;
 - Multilateral loans;
 - Commercial loans.

3rd Alternative



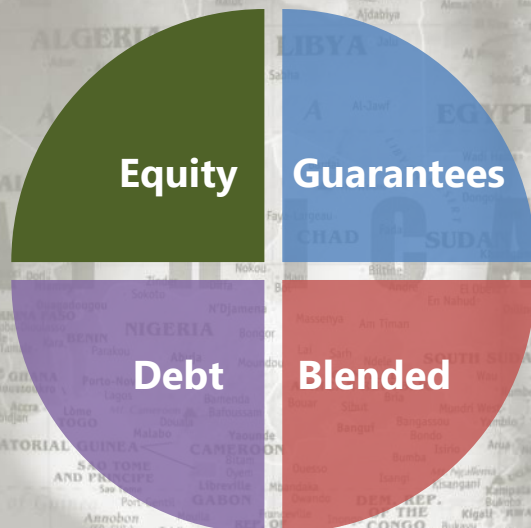
Tailored Financial Strategy

Different funding sources can be considered, given the specific requirements of each project.

Blended Facilities

- Combination of different types of financing, such as grants⁽¹⁾, loans, and guarantees.
- Intends to reduce risk, increase access to finance and to be more flexible.

4th Alternative



(1) Namely under the European Neighborhood Policy (Global Gateway)

E&D, a multidisciplinary venture team



E&D represents a multidisciplinary venture team combining experienced **financial experts** and industry experts.

We believe that the right **financial solution** is the key to unlock the potential of world-changing initiatives.

E&D, adding value to the process

Unique and global financial solutions for impactful projects

Specialization in education and human development projects

Commitment to projects that leave a lasting positive footprint on the planet

Expansive network of key stakeholders, decision-makers, and financial institutions

E&D, an integrated solution

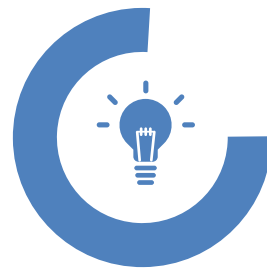
*Despite the importance of this projects, there are usually several challenges to **funding these projects.***



Expert guidance in **structuring** the **operation** to achieve the project's objectives.



Leveraging a **vast network** of connections to broaden the project's investor base and increase its funding potential.



Promoting the **best financing solution** for the project, balancing maturities and price.

If you have a vision...

**We have a solution
to finance your project.**



E&D, the team present at the event



Marco António Costa
CEO

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Partner at PMC Lawyer's firm.

Previously had a political role in the Portuguese Government arena, such as President of the National Defense Commission of the Assembly of the Republic, Member of the National Defence Council, **President of the Portuguese Delegation of the Assembly of the Republic to the Assembly Member of the Community of Portuguese Language Countries (CPLP)**, **Secretary of State for Solidarity and Social Security**, among many others.



Miguel Soro
Managing Partner

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Previously worked as **Corporate Banking Director** at **novobanco**, **Corporate Banking Director** at **Banco Espírito Santo**.

Vast experience in investment and corporate banking projects, including M&A, Debt Restructuring, amongst others, having participated in some known cases in the Portuguese corporate framework.



Pedro Magalhães
Senior Advisor

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Previously worked as Global Head of **Equity and Debt** at the **Portuguese Promotional Bank**.

Professional with a strong track record in investment operations, namely alternative assets, such as venture capital and private capital funds. **More than € 1.000 million of signed financing operations.**



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